

Presents, “In the Trenches with Dee Hastings”TM



Imagine a bright and compelling future , believe in it, and put some action behind it!

Specifically tailored to the *Telecom Industry*. Developed to offer solution providers a valuable training resource that fits into any budget and schedule.

Give your “Sales Representatives” the tools to stand out in the market and increase their competencies for optimal performance.

This series focuses on the everyday sales skills necessary to *eliminate mediocrity* and gain the expertise to build long-term business relationships.

“In the Trenches with Dee Hastings”TM this on-line class series is delivered using a mix of powerful exercises and one-on-one coaching, designed for immediate field application. Classes offered in (1.5) hour sessions;

“How to Cultivate New Business regardless of the economy”

“Working effectively with Executive Level Decision makers”

“Why the Customer Needs Assessment step RULES the sales process”

“How Qualifying with Proficiency can increase your closing ratio exponentially”

\$119 per session, save \$20 per session when you sign up for (3) or more.

Private (1) hour sessions available at \$129 per hour, (2) hour sessions \$189 call to schedule. 866-867-6588

“I found Dee’s class extremely worthwhile and highly recommend it” - Brenda Leavy, Sales Professional, E-Z Tel

For More Information:

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For dates & class schedule or to register go to:

www.tmsolutionsinc.net

“We Build World Class Sales Champions”